



## Chitra Subbarayan, CCIM, LEED AP

Vice President - Ackerman Medical

### PROFESSIONAL EXPERIENCE

Chitra Subbarayan draws on her economic development and market research background to bring value to her work in real estate brokerage. In addition to providing brokerage services, she also offers real estate advisory services to support real estate development projects. Focusing on strategic sites for the medical industry, she has worked with a variety of tenants and landlords to position them for success. Driven by clients' goals to reach specific submarkets, she has successfully completed several medical projects in Metro Atlanta. Prior to joining the commercial brokerage industry, Ms. Subbarayan was President of Infoservices International, an Atlanta-based marketing and economic development consulting firm. In this capacity, she provided consulting services to local municipalities in the metro Atlanta area.

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### REPRESENTATIVE CLIENTS/PROJECTS

- 20,000 sf medical campus for an urgent care facility, pharmacy, dialysis center, pain center and dentistry, Hapeville, Georgia
- Study of Upper Riverdale Road Corridor to support redevelopment of corridor and amenities to complement Southern Regional Medical Center, Riverdale, Georgia
- 16,000 sf build-to-suit Phase II for Concourse Medical Center in Hapeville, Georgia
- Over 100,000 sf of landlord representation assignments near DeKalb Medical Center and North Fulton Regional Hospital

### CREDENTIALS AND AFFILIATIONS

- Licensed Real Estate Broker – State of Georgia
- Certified Commercial Investment Member – CCIM
- LEED Accredited Professional
- National Association of Realtors (NAR) & Georgia Association of Realtors (GAR)
- Atlanta Commercial Board of Realtors – Education Committee
- Atlanta Commercial Board of Realtors – Member, Million Dollar Club
- Rotary Club of Johns Creek – President, 2008 – 2009
- Outstanding New Broker (2001) – Ackerman & Co.
- National College, Bangalore University (India) – B.A. Honors Degree
- St. John's College, Agra University (India) – M.A. Degree
- George Washington University – Graduate level marketing and management courses