



770.913.3920 (Direct)
jwillig@ackermanco.net

John A. Willig

Senior Vice President - Development

PROFESSIONAL EXPERIENCE

John Willig has more than 20 years experience coordinating in excess of 2 million square feet of commercial real estate development. Mr. Willig joined Ackerman & Co. in 2000 as Senior Vice President and Development Partner. Mr. Willig is responsible for the success of Ackerman & Co.'s medical and mixed-use developments from sourcing new opportunities through implementation. Prior to joining Ackerman & Co., Mr. Willig was Vice President at Carter & Associates where he was the Officer-in-Charge and Project Director of build-to-suit and equity developments in Atlanta, Central Florida, and Nashville. Mr. Willig has also served as Vice President/Project Manager for Congress Group Properties in Boston; Economic Development Director for the Boston Redevelopment Authority; and Project Manager for the Johnson & Johnson subsidiary that developed its new world headquarters.

REPRESENTATIVE CLIENTS/PROJECTS

- RiverStone Medical Center, Canton, GA - 120,000 sf - \$15 million
- SouthCrest Medical Plaza, Stockbridge, GA - 100,000 sf - \$20 million
- CampCreek Medical Center, Atlanta, GA - 80,000 sf - \$15 million
- Ongoing ventures with physicians for medical office buildings throughout metro Atlanta, Alabama, & North Florida
- AT&T Wireless Regional Service Center, Orlando - 167,000 sf - \$27 million
- Saint Joseph's Doctors Office Building IV - 200,000 sf - \$38 million
- Douglas County Courthouse - 225,000 sf - \$41 Million
- Cobb County DOT Headquarters Facility - 20,000 sf - \$2 million
- Commerce Center, Murfreesboro, TN - 400 acre economic development project
- PIC Group Headquarters, Atlanta - 100,000 sf - \$12 million
- Atlanta Board of Education Headquarters - 300,000 sf - \$38 million
- Redevelopment of Orlando Naval Training Center - 1,100 acres - \$100 million
- Redevelopment Strategy for New Brunswick, NJ - attracted \$200 million of new office, retail, and hotel development and investment
- Redevelopment Strategy for Boston, MA - attracted \$150 million of new high tech industrial, office, and innovative residential development

CREDENTIALS AND AFFILIATIONS

- National Association of Industrial and Office Developers (NAIOP)
- Real Estate Group of Atlanta (REGA)
- Cornell University - Master of Regional Planning
- Lafayette College - A.B. degree in American Studies